

FASTforward® Continuity Strategy – UPDATE February 25, 2011

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Original Timeline

FASTforward[®] Continuity Strategy Original Timeline

- ❑ **April 15, 2009 – Last day to order a new *FASTforward* hardware system**
 - Requests for new *FASTforward*[®] systems must be submitted by April 15, 2009.
 - New *FASTforward* systems must be attached to a new or existing MLOCR that is currently MASS™ certified without a *FASTforward* system.

- ❑ **June 30, 2009 – USPS[®] will no longer provide new *FASTforward* hardware systems**
 - USPS will continue to license *FASTforward* software and data
 - New and existing *FASTforward* licensees will be permitted to license *FASTforward* software and data if they supply their own *FASTforward* hardware.

- ❑ **June 30, 2010 – USPS will no longer provide *FASTforward* hardware support for USPS supplied boxes**

- ❑ **June 30, 2011 – USPS will no longer accept new *FASTforward* Licensees**
 - Current Licensees will continue to receive data.

- ❑ **June 30, 2012 – Targeted date for the discontinuation of all *FASTforward* software and data fulfillment**

Timeline Modification

❑ **Current policy:**

June 30, 2011 – USPS® will no longer accept new *FASTforward* Licensees

- Only current Licensees will continue to receive COA data
- Only current Licensees are allowed to purchase additional MLOCR machines and LPE systems

❑ **Modification:**

USPS will continue to accept new *FASTforward*® Licenses to June 30, 2012

- Current Licensees will continue to receive COA data
- Current Licensees are allowed to purchase additional MLOCR machines and LPE systems
- USPS will accept new applications for any additional licensee sites as well as new presort service providers / end users
- USPS will continue to accept new licensee applications until the targeted date for the discontinuation of all *FASTforward* software and data fulfillment has expired

❑ **Targeted discontinuation date for *FASTforward***

- USPS extends the original discontinuation date from June 30 to October 1, 2012

FASTforward® Continuity Strategy NEW - Timeline

- ❑ **April 15, 2009 – Last day to order a new *FASTforward* hardware system**
 - Requests for new *FASTforward*® systems must be submitted by April 15, 2009
 - New *FASTforward* systems must be attached to a new or existing MLOCR that is currently MASS™ certified without a *FASTforward* system

- ❑ **June 30, 2009 – USPS® will no longer provide new *FASTforward* hardware systems**
 - USPS will continue to license *FASTforward* software and data
 - New and existing *FASTforward* licensees will be permitted to license *FASTforward* software and data if they supply their own *FASTforward* hardware

- ❑ **June 30, 2010 – USPS will no longer provide *FASTforward* hardware support for USPS supplied boxes**

- ❑ **USPS will continue to accept new *FASTforward* Licensees to June 30, 2012**
 - Current Licensees will continue to receive COA data
 - Current Licensees are allowed to purchase additional MLOCR machines and LPE systems
 - USPS will accept new applications for any additional licensee sites as well as new service providers
 - USPS will continue to accept new licensee applications until the targeted date for the discontinuation

- ❑ **October 1, 2012 – Targeted date for the discontinuation of all *FASTforward* software and data fulfillment**

NCOALink® MPE License

- ❑ **Existing License Exhibit A states fee structure**
- ❑ **Approval letter currently waives applicable fees:**

We have enclosed a copy of the executed License Agreement between «COMPANY» and the United States Postal Service®, a DVD-ROM set that contains the live NCOALink datasets and a zero balance invoice indicating that the USPS® has waived the NCOALink Data User MPE licensing fee of \$15,250.00.

NCOALink MPE Licenses

- ❑ **Effective **June 7, 2012**, all NCOALink MPE fee waivers will cease**
- ❑ **For Existing NCOALink MPE Licensees Prorated Fees begin **June 7, 2012** (Invoicing will be in August 2011)**
- ❑ **Effective October 1, 2011, all NCOALink MPE prorated fees will apply:**

	<u>Service Providers</u>	<u>End Users</u>
● One Site NCOALink only	\$15,250	\$ 7,750
● One Site NCOALink with ANKLink®	\$18,850	\$ 8,525
● Each Additional Site NCOALink only	\$ 7,750	\$ 3,800
● Each Additional Site NCOALink with ANKLink	\$11,350	\$ 4,575

From *FASTforward*® to NCOALink® MPE

<input type="checkbox"/> Scenario #1	<i>FASTforward</i> <u>Fee</u>	NCOALink <u>MPE Fee</u>
<ul style="list-style-type: none">• Service Bureau - One Site / One Box	\$ 5,000	\$15,250
<input type="checkbox"/> Scenario #2		
<ul style="list-style-type: none">• Service Bureau - One Site / Two Boxes	\$ 10,000	\$15,250
<input type="checkbox"/> Scenario #3		
<ul style="list-style-type: none">• Service Bureau - One Site / Three Boxes	\$ 15,000	\$15,250
<input type="checkbox"/> Scenario #4		
<ul style="list-style-type: none">• Service Bureau - One Site / Four Boxes	\$ 20,000	\$15,250

From *FASTforward*® to NCOALink® MPE

<input type="checkbox"/> Scenario #5	<i>FASTforward</i> Fee	NCOALink MPE Fee
<ul style="list-style-type: none">• Service Bureau - Two Sites / Two Boxes	\$ 10,000	\$23,000
<input type="checkbox"/> Scenario #7		
<ul style="list-style-type: none">• Service Bureau - Two Sites / Three Boxes	\$ 15,000	\$23,000
<input type="checkbox"/> Scenario #8		
<ul style="list-style-type: none">• Service Bureau - Two Sites / Four Boxes	\$ 20,000	\$23,000
<input type="checkbox"/> Scenario #9		
<ul style="list-style-type: none">• Service Bureau - Three Sites / Five Boxes	\$ 25,000	\$30,750

From *FASTforward*® to NCOALink® MPE

<input type="checkbox"/> Scenario #1	<i>FASTforward</i> <u>Fee</u>	NCOALink <u>MPE Fee</u>
<ul style="list-style-type: none">• End User - One Site / One Box	\$ 5,000	\$ 7,750
<input type="checkbox"/> Scenario #2		
<ul style="list-style-type: none">• End User - One Site / Two Boxes	\$ 10,000	\$ 7,750
<input type="checkbox"/> Scenario #3		
<ul style="list-style-type: none">• End User - One Site / Three Boxes	\$ 15,000	\$ 7,750
<input type="checkbox"/> Scenario #4		
<ul style="list-style-type: none">• End User - Two Sites / Four Boxes	\$ 20,000	\$11,550