



NAPM 2020 Dues Schedule

Dues Payment:

NAPM dues are assessed on a calendar year annual basis. We appreciate payment of dues by Dec 31st of each calendar year to ensure uninterrupted continuation of NAPM membership benefits. Questions concerning dues payment options, tax exempt status, or general membership questions should be directed to NAPM at (800) 500-6276 or by email to andy.phillips@presortmailer.org

Dues Schedule Categories

Commingle Mail Service Provider (Commingle MSP): Commingle MSP members shall be those firms, corporations or individuals that regularly submit commingled mail to the USPS (mail prepared under *Domestic Mail Manual* Special Postage Payment Agreement, DMM Section 705). To calculate your annual mail volume, use the total volume of **all** mail your business submitted to the USPS for the previous calendar year, including **all letters and flats sent by First-Class Mail, Periodicals, and USPS Marketing Mail, and all parcels.**

Multi-site Option: A Commingle MSP company with multiple sites may select either: **Option (1)** enroll each site as a member separately, and pay dues based on each site's annual mail volume, in which case each site will be entitled to one vote, or **Option (2)** pay dues based on the total volume of all sites combined plus the Additional site fee for each location. The below shows two examples of how multi-site options can be applied:

Example: *Company A has 4 sites with annual volumes of 80 million, 60 million, 40 million and 30 million pieces*

Option 1: Each site joins as a separate member, dues for each based on the site's annual volume, and each site is entitled to one vote. Dues per site for above example are \$5,410 (80 million pcs), \$4,030 (60 million pcs), \$2,650 (40 million pcs), and \$2,650 (30 million pcs). **Total dues = \$14,740** (and 4 separate votes)

Option 2: Company joins as one member with 3 additional sites (total of one vote). Dues are \$9,550 (210 million total pcs) plus \$750 for each of the additional 3 sites (\$2,250). **Total dues = \$11,800** (1 vote)

Commingle MSP Member Dues Schedule		
Annual Mail Volume (Pieces)		Annual Dues
0	25 million	\$1,380
25 million	50 million	2,650
50 million	75 million	4,030
75 million	100 million	5,410
100 million	125 million	6,790
125 million	185 million	8,275
185 million	250 million	9,550
Over 250 million		10,080
Additional sites		\$ 750

*Commingle MSP companies electing to pay dues under Option 1, should complete a separate Membership Application for each site and pay the applicable dues for each site based on the Dues Schedule. Commingle MSP companies electing to pay dues under Option 2 should complete **one** Membership Application and pay dues and the additional site fee.*

Presort Mail Service Provider (Presort MSP) / Mailer Presenting Own Mailings (In-House or In-Plant): Presort MSP members shall be those firms, corporations or individuals that submit presorted (but not Commingled) mail to the USPS. NAPM membership dues tier is determined by total annual gross sales (all sites combined) for services/products related to mailing/shipping or annual in-plant/mail center department budget.

Vendor: Individuals or firms that manufacture and/or sell equipment, systems, or services used by the mailing industry may join as a Vendor Member. Such members are entitled to one vote on all issues and elections and may be a member of the Board of Directors, if elected. To determine the correct dues category, calculate the annual sales generated for your business for all Postal supply chain-related sales (products or services utilized by customers to perform commercial mail related activities) for your company for the previous calendar year.

Contributing: Individuals, firms, or corporations who want to keep informed on Postal and Industry changes and provide support to the purpose and objectives of our Association may join as a Contributing Member. Applicants identified as falling into one of the other NAPM Member categories described above are not eligible for the Contributor category, unless approved by NAPM. While not entitled to vote, such members will be able to attend informational meetings and be kept fully informed of the Association's position and progress on postal issues as well as provide input on Postal and pricing changes. Dues are **\$325 annually**, and additional contributions are always greatly appreciated.

Other Member Types Dues Schedule (Non-Commingle MSP, In-House/Mail Center or Vendor Member)	
Annual Gross Sales	Annual Dues
Under \$ 5 Million	\$1,400
\$ 5 – 9.9 Million	3,000
\$ 10 – 19.9 Million	4,600
\$ 20 – 74.9 Million	6,200
\$ 75 – 199 Million	8,000
\$ 200 – 599 Million	10,000
\$ 600 – 999 Million	13,000
\$ 1 Billion – 1.99 Billion	16,800
Over \$ 2 Billion	25,000



**NATIONAL ASSOCIATION OF PRESORT MAILERS
MEMBERSHIP APPLICATION**

FAX Completed Application to 703-995-0696 or Email to Kathleen.Siviter@presortmailer.org

_____ would like to join the NAPM as:
[Company name]

Commingle Mail Service Provider

Annual Mail Volume _____ (total volume of all mail your business submitted to the USPS for the previous calendar year, including all letters/flats sent by First-Class Mail, Periodicals, Marketing Mail, and all parcels.)

Scheduled Dues Amount _____ (from Commingle MSP Member dues schedule)

Multi-Site election: [See *Commingle MSP Dues Schedule Categories for Explanation*]

I have No Additional Sites

Multi-site Option (1): Number of additional applications attached _____

Multi-site Option (2): Number of Additional Sites _____ (list in below table)

Total Additional Site Fee Amount _____ (\$750 for each additional site)

Additional Sites: (attach additional pages if necessary to list all additional site contacts)

Company Name	Street	City	ST	ZIP	Phone	Contact	eMail

Total Amount of Dues Paid _____ (Scheduled Dues Amount + Additional Site Fees)

Presort Mail Service Provider **Mailer Presenting Own Mailings** **Vendor Member**

Annual Gross Sales _____ Scheduled Dues Amount _____

[See **Other Member Types Dues Schedule** for dues amount based on annual gross sales or in-plant/mail center annual budget]

Contributing Member (Non-Voting Member)

dues only (\$325) dues plus contribution – total amount = \$ _____

Designated NAPM Representative (Primary and Voting Contact):

Name _____ Title _____

Address _____

City/State/ZIP _____

Phone: ____-____-____ Fax: ____-____-____ e-mail: _____

Designated NAPM Billing Contact (if different from the above)

Name _____ Title _____

Address _____

City/State/ZIP _____

Phone: ____-____-____ Fax: ____-____-____ e-mail: _____