



Adam Scott
Sr. Director of Postal Initiatives
Pitney Bowes Presort Services

Adam Scott, Sr. Director of Postal Initiatives, has dedicated more than 20 years to advancing the mailing industry, with expertise spanning mailing operations, logistics, quality management, and project development. His career has been defined by a commitment to operational excellence and innovation, ensuring quality and efficiency at every stage of the process.

Through his work across diverse mailing organizations, Adam has developed a comprehensive understanding of the challenges and opportunities the industry faces today. His leadership extends beyond organizational boundaries, with active roles in key associations. He currently serves as 2nd Vice President of the **National Association of Presort Mailers (NAPM)**, is the President of the Association for Mail Electronic Enhancement (AMEE) and sits on the board of the Major Mailers Association (MMA).

As one of the industry's most influential associations, NAPM plays a vital role in protecting presort discounts, ensuring compliance with USPS standards, and advocating for policies that safeguard the operational and financial health of mailers nationwide. Adam's leadership within NAPM underscores his commitment to strengthening collaboration between the Postal Service and the mailing community, driving improvements that benefit organizations of all sizes while preserving the value of presort workshare.

Adam is also deeply engaged with the Mailers Technical Advisory Committee (MTAC), where he has been an active participant for nearly four years and now serves as an industry lead for User Group 11. His collaborative approach ensures that industry priorities are addressed with practical, solution-driven strategies.

Supported by both his organization and family, Adam is committed to dedicating the time and focus required to strengthen industry standards, foster collaboration, and advocate for meaningful improvements. His blend of operational expertise, strategic leadership, and association involvement positions him as a trusted voice and dedicated leader in the mailing industry.